



\$1.1m

annual subscriptions
cost savings



46%

decrease in annual
subscriptions budget



Single Pane of Glass

Dashboard and visibility into all network devices

"We have been very happy with the move over to SentryGuard. Aside from the considerable cost savings, the central management and subscription flexibility have solved a lot of the challenges we were having with the legacy vendors."

Sr. Network Security Engineer
at Tier 1 Service Provider



VerityTI Case Study

Fortune 50 company leverages Verity Threat Intelligence to increase security posture while decreasing operational costs.

Overview

For a tier-one service provider, maintaining a secure network is critical to their business. Our client has been subscribing to the OEM's feed lists for their IP and URL threat intelligence.

Challenge

Utilizing multiple OEMs for their security devices was difficult to holistically manage and resulted in an inconsistent security posture across their heterogenous environment. Engineers were required to repeat tasks across all of their different devices which resulted in slow response times and operational inefficiency.

The feed lists they were subscribing to were missing critical data on malicious Ips and URLs. They were also lacking the ability to make real-time updates to their feed lists (both blocklisting and whitelisting), sometimes needing days for an update to be made. For the level of security required by a service provider, this was simply unacceptable.

In addition, these OEM feed lists were extremely expensive and customers were essentially locked in with no alternatives.

VerityTI SentryGuard Solution

VerityTI partnered with our client to implement the SentryGuard threat intelligence in their environment creating:

Significant Cost Savings: SentryGuard reduced previous \$1.18M subscription run rate by \$541K which resulted in a 46% decrease in costs over the incumbent OEM service offering.

Central Management & Visibility: SentryGuard is vendor agnostic and provides an all-encompassing dashboard for easy management and visibility into all devices regardless of the OEM.

Real-time List Management: SentryGuard afforded our client the capability to customize their lists and complete updates instantly.

Device Transferability: Our client now has the ability to transfer subscriptions from one device to another, including across multiple OEMs thus preserving all of their VerityTI

For more information

 **Website:** www.Verityti.com

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